

whatever
IT takes



MiCROPOiNT COMPUTERS
PRiVATE LiMiTED

(An ISO 9001 : 2008 Company)

Presented by: Vijay Gaekwad

MICROPOINT COMPUTERS PRIVATE LIMITED

About us

Micropoint Computers Pvt Ltd is an ISO 9001:2008 certified company which takes a collaborative approach in helping client for implementation of Infrastructure solutions capable of cost-effectively supporting your business goals today and tomorrow. Whether you need to extend your existing network, integrate state-of-the-art mobile communications, tighten enterprise-wide security, or expand your storage capacity, our experienced professionals can shorten your project timescale



MICROPOINT COMPUTERS PRIVATE LIMITED

VISION

To make Micropoint Computers, the most successful and preferred IT Solutions Company covering the length and breadth of Information Technology.

To satiate the customers expectations with regards to:

- Latest Technologies
- Competitive Pricing
- Flexible customization
- Highest quality
- Best in-class Service and Support.

Micropoint Computers Pvt Ltd Services takes a collaborative approach to helping you implement infrastructure solutions capable of cost-effectively supporting your business goals today and tomorrow. Whether you need to extend your existing network, integrate state-of-the-art mobile communications, tighten enterprise-wide security, or expand your storage capacity, our experienced professionals can shorten your project timescale.

MISSION

Dramatically enhancing the customer experience by providing Business Critical Computing Infrastructure and ensuring customer success through solutions and services.



MICROPOINT COMPUTERS PRIVATE LIMITED

Mr. Chetan Goyani ? Director

Electronics Engineer with 25 years plus experience in IT. Today for Micropoint he handles Sales & service Solutions to large corporates across India which includes L&T at 23 locations across the country.

Mr. Amul Mahale ? Director

Electronics Engineer with 25 years experience in IT. Today for Micropoint he handles some key 15 Government accounts across India for some of the most complex IT Solutions, supported by sales team.

MICROPOINT: PERSONNEL

Consultants	03
Engineers	500
Call Coordinators	05
SALES & MARKETING ?	15
Administration	12
Others	15
TOTAL	550

- **25+ Years in System integration Business**
- **10+ years Retention of customer.**
- **20 ? 25% Growth year on Year**





Why Micropoint Computers?

- ✓ More than Two Decades as Technology partner
- ✓ Adopt collaborative customer centric approach
- ✓ Our Certified professionals helps to Lower your TCO to achieve higher ROI.
- ✓ One of the few High Performance Computing (HPC) Partner
- ✓ Enterprise Solution, Support & Services Partner.
- ✓ Data Center Build & Solution Specialist
- ✓ Fully equipped NOC provides Remote Support
- ✓ Hi-Tech POC Lab to Demonstrates Solution
- ✓ Principal alliances across industry solutions.



Our Approach

- Comprehensive consultancy over
 - Business Driving factors**
 - Operational pain areas**
 - Compliance mandates**
- Solution offering across 5IT Pillars
 - End user Computing** Solution & Services
 - Data Center** Solution & Services
 - Networking & Security** Solutions & Services
 - Integrated Solution** & Services
- Adopt Consultative approach from Designing, Sizing & Optimizing IT Solution to achieve Project Timeline & Business Goals



HPC Solutions Offerings

- ❖ HPC Assessment Services
- ❖ CPU & GPU ? Accelerated Cluster Solutions
- ❖ High Bandwidth & Low Latency Interconnect
- ❖ Cluster & Parallel File System
- ❖ Compiler Suite for Application Performance
- ❖ HPC workload Management & Grid Scheduler
- ❖ Air, Water, Glycol & Precision Cooling
- ❖ Ultra- Powerful Visuals & HPC Workstation
- ❖ Visualization, Simulation & GPU Virtualization



Enterprise Solutions

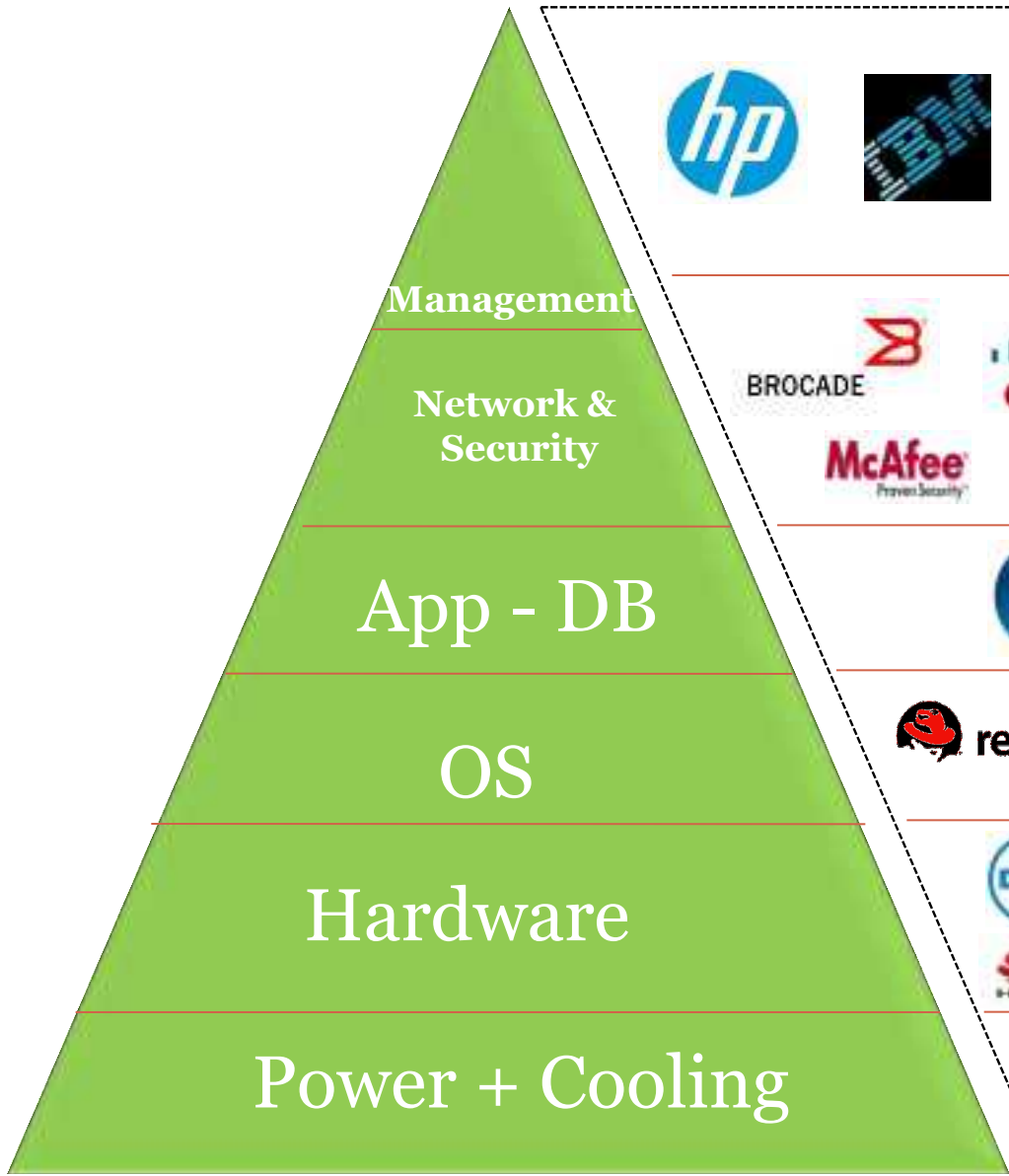
- ❖ Automated Disaster Recovery
- ❖ Intelligent Backup Automation
- ❖ Virtualization & Consolidation
- ❖ Long Term Data Management
- ❖ Networking & Security
- ❖ Mobility Management
- ❖ Big ? Data Environment
- ❖ Infrastructure Management Services
- ❖ Other offerings :

Sales of IT Hardware Infrastructure.

State of Art Laptop Repair Center

Stockiest of Options & Spares





Authorized OEM Partner

Hardware

SUPERMICRO®



DataDirect™
NETWORKS



BOSTON
Servers - Storage - Solutions



HITACHI
DATA SYSTEMS



EMC²



Authorized OEM Partner Cont?

Networking & Security

BROCADE 

 **Array**
NETWORKS

 **RUCKUS**
WIRELESS

APC
by Schneider Electric


Check Point
SOFTWARE TECHNOLOGIES LTD.


CISCO™

aruba
NETWORKS


EMERSON
Network Power

JUNIPER
NETWORKS

 **F5** NETWORKS

 **radware**
Smart Network. Smart Business.

 **Cyberoam**

ARISTA

FORTINET

riverbed

D-Link
Building Networks for People

Authorized OEM Partner Cont?

Operating System & Virtualization



Authorized OEM Partner *Cont?*



Certifications and Credentials

- VCP - VM Certified Professional on Data center Virtualization
- MCSE - Microsoft Certified Solutions Expert Certification
- MCITP - Microsoft Certified IT Professional Certification
- MCTS - Microsoft Certified Technology Specialist
- RHCE - Red Hat Certified Engineer
- Dell Certified Server/ Storage Solution/ Services Enggs.
- HP Certified Server / Storage Solution / Services Enggs.
- CCNA - Cisco Certified Network Associate
- CCNP - Cisco Certified Networking Professional
- MSC - McAfee Security Certification
- BCNE - Brocade Certified Network Engineer



Our Services Expertise

- 1. Setting up Private or Public Cloud**
- 2. Infrastructure Services partner**
- 3. Annual Maintenance Contract**
- 4. Storage Solutions**
- 5. Backup solutions**
- 6. Mailing solutions**
- 5. Application Consolidation**
- 6. Network Revamp & consolidation**

Our Technical Skilled Professionals are currently maintaining more than 5000+ Servers, 50+ SAN environment ,7 5,000+ Desktops & Laptops, 20+ Networking, Mailing & Backup Solutions across the country.



*Micropoint is Dell preferred Partner and Spares distributor -west
Micropoint is HP Expert One & Service One partner*



Hi-Tech NOC & POC Lab

Well Equipped NOC & POC lab consists of::

- ✓ HP Storage Works EVA 4400
- ✓ HP storage Works SAN Switch
- ✓ HP Storage Works MSL 2024
- ✓ HP Blade System c3000 enclosure
- ✓ HP Proliant Series Servers
- ✓ All kind of Network, KVM Switches

This enables our team to gain edge in technical expertise thus enabling our engineers capable to carry out such installations in future.



Our Valuable Clients

Pharmaceutical



UNITED PHOSPHORUS LIMITED



Education & Research Institutes



Government of India

Manufacturing & Engineering



Our Valuable Clients CONTINUE?

Banking & Finance



Valued Quality. Delivered.



Information Technology



Awards & Recognition

- ❑ **DELL Preferred Partner ? FY 14**
- ❑ **Awarded as Netmagic Elite Partner - FY 14**
- ❑ **Awarded as VMWARE Enterprise Partner - FY 14**
- ❑ **Awarded as ORACLE Gold Partner ? FY 13**
- ❑ **Awarded as HP Enterprise Gold Partner ? FY 13**
- ❑ **Awarded as HP Service One Enterprise Partner ? FY 13**
- ❑ **Awarded as HP PPS Commercial Elite Attach Partner ? FY 13**
- ❑ **Awarded as HP Changing the Rules of Networking ? FY 13**
- ❑ **Awarded as HP Printing Commercial Preferred Partner - FY 13 ? 14**
- ❑ **Awarded as HP Storage Windows NAS Champion ? FY 12**
- ❑ **Awarded as HP Storage MSL Tape Library Champion ? FY 12**
- ❑ **Awarded as McAfee Security Alliances Global partner**
- ❑ **Awarded as HP PSG Premier Business partner FY 2013**
- ❑ **Awarded as APC Select Partner Home & Business Networking**



Recent Accreditations



Our India Presence



HEAD OFFICE

MUMBAI

17/18, Navketan Ind. Est.,
Opp. ONIDA House,
Mahakali Caves Road, Andheri (E),
Mumbai -400093. India.
Tel - 40956363

INDIA REGIONAL OFFICES

BANGALORE

Room No.46, 3rd Cross, Shanti Layout,
Kowdhanahalli, Akshaya Nagar,
Bangalore ? 560017. India.

CHENNAI

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Eswaran Koil Street, Ramapuram
Chennai ? 600089. India.
Mr. Ahimaz John ? Head ? South Region
Mobile : +91 - 9940165333

KOLKATTA

APEEJAY Business Center,
APEEJAY House, Block-B, 8th Floor, 15,
Park Street, Kolkata -700016
Mr. Anindya Sarkar - Head
Mob: + 91 - 9836521562.

PUNE

2014 Dhanvantari, Office No.1, First floor,
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Pune - 411 030
Mr. Viraj Bhujbal
Mobile : 9595 75 4545 | 9970 64 7111

NAVI MUMBAI

SHOP NO 1/2, SIDDHIVINAYAK JEWEL,
SECTOR NO 11, PLOT NO 11, BEHIND KRISHNA
HOTEL, KAMOTE COLONY,
NAVI MUMBAI 410209

BARODA

210, 2nd Floor, Racecourse Tower,
Nr. Pasabhai Park, Racecourse,
Vadodara - 390007. India.
Mr. Ajay Sasidharan ? Gujarat Region
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INDORE

G1, Avidhar Apartment,
120, Goyal Nagar,
Nr. Telephone Nagar Square,
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Mr. Vijay Gaekwad - VP Sales & Marketing
Mobile : +91 - 9820588440

INTERNATIONAL OFFICE

SINGAPORE

1 North Bridge Road,
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Singapore ? 179094

Starting Soon at Delhi, Haryana, Coimbatore, Noida



MICROPOINT COMPUTERS PRIVATE LIMITED

Thank You!

